

CLIPSAL[®]

by Schneider Electric

Become a **partner**
in Clipsal's
fastest growing business.



C-Bus[®]
APPROVED INSTALLER



Welcome

Not only has C-Bus become the “Xerox*” or “Hoover!” of home automation, it has also become the fastest growing part of Clipsal’s business.

To manage this growth, Clipsal has launched a brand new **C-Bus Approved Installer** program.

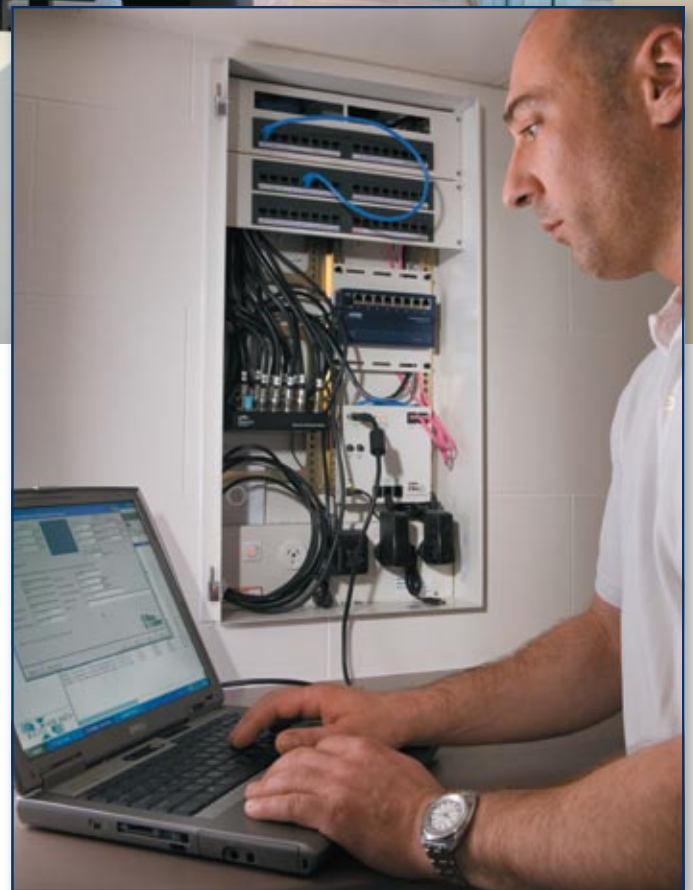
Your client makes a huge investment when they purchase their home, so why shouldn’t they do the same with their C-Bus installation? Becoming an Approved Installer ensures their C-Bus system will have maximised functionality and performance. Your close relationship with Clipsal through the program means that you will have the latest product knowledge and expertise.

What is a C-Bus Approved Installer?

In short, it is someone who has been trained and approved by Clipsal as a specialist in its C-Bus home and building automation system.

From system design, through to installation, then on to programming and commissioning, a C-Bus Approved Installer will ensure that C-Bus systems reach their full potential, delivering the best performance, functionality and most of all, value for money.

As a member of the new C-Bus Approved Installer program, you will have the training and accreditation to deliver the



best result. In fact, Clipsal is so confident in the work carried out by its C-Bus Approved Installers, that it will double the manufacturer’s warranty on any project that has been inspected and endorsed as a “C-Bus Approved Site”.

Clipsal is currently promoting the program to builders, commercial specifiers, and homeowners; making them aware of the many reasons they should insist on a C-Bus Approved Installer. Your contact details will be available via an exclusive website and Clipspec.

Want to be a partner in the fastest growing part of our business? Become a C-Bus Approved Installer.

The benefits of becoming an Approved Installer



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Membership definitely has its privileges when you become approved. Here are some of the benefits you can expect:

Endorsement by Clipsal

When you become a C-Bus Approved Installer, your client will have the peace of mind in knowing that you have the backing of Clipsal, Australia's number one brand in electrical accessories and home automation.

Partnership with Clipspec

Clipspec® is a very simple consultation process that ensures your client selects the correct product to suit their home. The Clipspec® network is constantly growing and you will become a participating member of Clipspec® when you become approved.

Homeowner magazine advertising

The C-Bus Approved Installer program will be advertised widely in consumer magazines such as *Smart Home Ideas*, *Sound and Image* and *Connected Home Solutions*.

Recommendation to builders

Becoming part of the C-Bus Approved Installer network will help you to get recognised by builders as being fully qualified to install a C-Bus network within a new home.

Double warranty

Clipsal is so confident in the work carried out by its C-Bus Approved Installers, that it will double the manufacturer's warranty on any project which has been inspected and endorsed as a "C-Bus Approved Site".



Priority training and technical support

We appreciate that there are often delays when it comes to increasing your knowledge or tackling the various technical issues that come up. Your accreditation will ensure that you are given priority so the delays will be minimal.

Exclusive offers and preferred status with C-Bus stockists

There will be a series of special offers that will become available for Approved Installers which you will be made aware of. You will also be recognised as a preferred client with C-Bus stockist wholesalers. This will lead to heightened status and other benefits.



Become a partner in Clipsal's fastest growing business.

1 Log on to clipsal.com/cai and go to the 'electrical contractor' section. Click on the 'APPLY' button, then fill out the form and hit send.

2 If your C-Bus training meets the requirements you will be emailed a request to nominate a site for inspection.

3 The **Site Inspector** will make an **appointment** with you.

4 Once your site has been inspected and approved, you will be sent a **Contract Agreement Form** to complete, sign and return.

5 Clipsal will sign your contract and assign you with an AI number, then your welcome pack will be delivered by your Clipsal Rep.



For further information
on how to become a
C-Bus Approved Installer:

- **Speak** to your Clipsal Rep,
- **Visit** clipsal.com/cai or
- **Call 1300 2025 25**